

Cisco Collaboration FLEX PLAN



The best way to buy meetings, messaging, and calling

Why choose the Cisco Collaboration Flex Plan?



Get employees up and running quickly

Choose the meetings and calling services they need today.



Protect your investment

Build on your existing deployments, and manage spend through one monthly subscription.



Drive adoption and growth

Easily extend and add new cloud or on-premises based services to meet the needs of your business.

Purchasing Cisco Collaboration

Cisco Collaboration Flex Plan



Meetings, messaging, and calling service subscription



Cisco Devices



Devices and software

An evolution of the Cisco Spark Flex Plan

Cloud and premises



Separate purchasing from deployment

Subscription



Easy OpEx budgeting

Grow at your own pace



Add subscriptions and services as you go

All-in-one user based subscription for meetings, messaging, and calling

Separate purchasing from deployment



Meetings



Cisco Webex Meetings



Cisco Meeting Server



Calling



Cisco Webex Calling



Hosted (HCS)



Cisco Unified Communications Manager with Jabber



Team Collaboration



Cisco Webex Teams

Flexible deployment and purchasing to meet your business needs



Meetings



Named user

or

Active user

or

Enterprise Agreement

and / or



Calling



Named user

or

Enterprise Agreement



Team Collaboration:

Use meetings and/or calling capabilities with enhanced messaging for all-in-one teamwork (included)

Named User

Get started easily

- Easily add cloud based services to existing on-premises deployments
- Keep initial costs low by purchasing services only for those who are ready to use them
- Easily extend and expand services according to the needs of your employees
- As usage grows, transition to the enterprise agreement to unleash the full potential of your investment

Reduce initial investment and grow at your own pace

Active User

Pay for what you use

- **Pay for what users need**
Everyone is entitled to host meetings
You only pay for the number of people who actually do host meetings
As usage grows, transition to the enterprise wide subscription to unleash the full potential of your investment
- **Highly flexible**
Users can host any type of meeting: On-premises or cloud and hybrid
Use Cisco Spark, Cisco WebEx®, or Cisco® Meeting Server
Add to enterprise-wide calling services to enable a full collaboration suite of services

Minimum commitment: 40 users



Or 15% with minimum knowledge worker count of 250



Actual usage is measured in months 9, 10, and 11 to determine charges for the following year



Enable users with the meeting services they need, when they need them.

Cisco Enterprise Agreement



For all

- Easily enable every knowledge worker with rich meetings, messaging, and calling capabilities
- Choose entitlements based on workers' needs
- Simply add services for new knowledge workers as the business grows: 20% growth included
- Align with other Cisco software purchases: as a suite in the Cisco Enterprise Agreement

Cisco Collaboration Flex Plan for everyone.